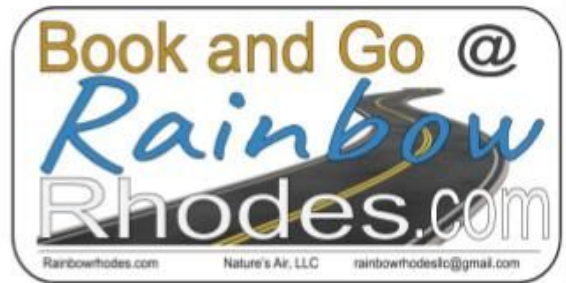


Let's Make a List



Memory Joggers

Family? Anyone with Asthma, Allergies, Sleeping problems or Snoring?
Friends from work? Always Cleaning? Small Children or New Parents?
Constantly Sick Kids? Pets? Smokers? College Friends? Church
Friends? Facebook Friends?

- | | |
|----------|-----------|
| 1. _____ | 7. _____ |
| 2. _____ | 8. _____ |
| 3. _____ | 9. _____ |
| 4. _____ | 10. _____ |
| 5. _____ | 11. _____ |
| 6. _____ | 12. _____ |

The Script

Hey guys, I need a favor!

I just got a new home purifier, and I know you may not need one, but I do. If you let us show you the purifier, then I can get mine for FREE!

Seriously, **you don't have to buy anything**. I get credit if you just take a look. We saw the same things that you will and it was really cool. The people are great too. I'll be there too, and we can catch up.

It takes an **hour and a half**, or a little longer based on questions.

Great! So, what day in the next couple of days can we come by and show you? All I need is a date and time that **both you and your husband/wife** will be there. I have a deadline, so something within the next 30 days would be great!

Thanks so much for your help! I am counting on you and will call the night before to make sure we are good to go. Don't forget to mention it to your husband/wife and make sure he/she will be there that night.

DO's

Do start with a LIST

Do ask them to just LISTEN and LOOK. We will do the rest!

Do tell them they get a FREE GIFT just for watching.

Do explain that they are really helping you and that **YOU WILL BE THERE TOO!**

Don't

Don't contact your friends via text, email or facebook. **CALL THEM.**

Don't try to sell your friends a Rainbow over the phone.

Don't explain the program (in too much detail) or be a walking bulletin board for Rainbow. Do that when we get there!

Don't call our system a vacuum or discuss prices or costs.

Rainbow Rewards Program

3 in 7 Bonus Rewards



Rainmate



Air Care 3 Go



Rainbowmate

Book and Go on your first 3 submission in 7 days you receive (1) item of your choice!

Completing 6 Shows- Your choice of (1) item from Group 1 and (1) item from Group 2!

Group 1 Gifts



Rainjet \$299



Aquamate \$399

Group 2 Gifts



Rainbowmate \$95



MiniJet \$199

Earn Rainbow Dollars while completing your program:

Use Rainbow dollars earned to redeem available products of your choice

Monday-Friday 10am or 2pm shows = \$25

Every Sale after fulfilling the 2 sale Program requirement = \$100

**Rainbow dollars have no actual cash value and are redeemable for Rainbow products only!*

Items below are available to use your Rainbow Bucks for...

Fragrance pack	\$25
Disinfectant	\$25
Luxury Pack	\$35
Rainmate	\$250
Jumbo Brush	\$33
Ext Hose	\$224
Strainer	\$30
AirCare2go	\$85



How to Book a Show



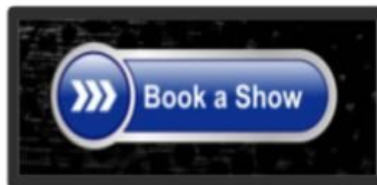
Go to: www.rainbowrhodes.com

To book your show

*All shows must be booked online and NOT through the representative in order for them to count towards your program and for the verification department.



The Calendar



Visit www.rainbowrhodes.com to register and access our online calendar.

1. Select an available date/time that works for your friends/family, and input the information.
2. We will do our best to find a representative to assist you on that demo, but please note that you will not always have the same representative.
3. Once you have a date/time, send an email to rainbowrhodesllc@gmail.com with the information below.
4. You will receive a confirmation email within 24hrs.

-
- **Referral Names** (Guy & Girl, First & Last)
 - **Relationship** (How do you know them? You must **PERSONALLY** know them!)
 - **Date & Time of Demo**
 - **Referral Address & Phone Number**

We will contact you the day of your demo to confirm your appointment.

WE WILL NOT SHOW UP AT YOUR DEMO IF WE HAVE NOT SPOKEN WITH YOU THE DAY OF THE DEMO!

Note- Booking request must be submitted 24 hours in advance or it will be considered standby.



The Basics

I must do all 12 qualified shows with at least 2 sales (Cash, Check, Credit Card, 1st-LineCredit*) within 180 days to receive any monies on the Book and Go-RainbowRhodes Program.

Initial _____

The completion of 6 qualified shows (alone) does not entitle me to any money of any kind. All monies are paid only after 12 qualified shows and 2 sales (CASH, CHECK, CREDIT CARD, 1ST LINE CREDIT*)

Initial _____

Upon the completion of my program, I will receive a check for \$2999 (paid to the finance company if financed) for completing the entire program (12 qualified showings, 2 sales, & first 6 shows being completed within the first 45 days). If you complete the 12 qualified shows and have at least two 1st line sales but first 6 shows are not completed within 45 days of your purchase, your Book and Go-RainbowRhodes Program earnings will be reduced to \$1499.50.

Initial _____

By Signing below, I am confirming that I fully understand how to earn \$2999 and that if I fail to complete the program, I am still obligated to pay for my rainbow. Any questions I may have had have been thoroughly answered and I have been made fully aware of all requirements.

Initial _____

1st Line credit is approval rating "A" from a finance company.

Please Note: Promotion checks earned on a Rainbow that were financed will be remitted directly to the finance company to be applied directly to your account.

Sign HERE: _____ Date _____

Sign HERE: _____ Date _____

The Qualifications & Guidelines

Customer must complete 12 qualified shows* within 180 days from the date of sale, with at least 2 of the shows resulting in a "1st line sale," and complete 6 of the 12 shows within 45 days from the date of the sale to receive the bonus of \$2999 after the completion of the 12th qualified show. A 1st line sale is defined as a full-price Rainbow purchase (current model) that has been approved by the finance company with an A approval rating or paid for by cash, check, or credit card.

A sale must be considered "1st line" to qualify for promotions of any kind. If any sale is financed as a 2nd line approval, no promotions of any kind will be paid. A 2nd line sale is defined as a full-price Rainbow purchase (current model) that has been approved by the finance company with an approval rating of B. Customers that do not complete the first 6 shows within 45 days will have their promotional earnings reduced to \$1499.50. Customers that have financed their Rainbow will have funds forwarded to the finance company on their behalf to be applied to their account balance. All cash, check, or credit card customers will receive a check. All payouts will be considered Promotional Giveaways and treated as such.

All promotions will be paid once Rainbow has been paid by the finance company and the finance company has received the first payment by the customer. Allow up to 8 weeks to process promotional checks. Promotion checks are only earned on 1st line sales and only when the date of the show and date of sale match.

If a customer fails to follow the guidelines of the program or Rainbow determines that they are being uncooperative, that customer will be ineligible to continue and will forfeit any and all commissions earned. Governing law that as material condition of this agreement, the parties agree that should any dispute arise between them from this agreement that they will not engage in litigation but will instead submit any such dispute to arbitration, taking place in Panola County, Mississippi, pursuant to the rules of the American Association and Mississippi Arbitration Act.

BY INITIALING, I AM STATING THAT I FULLY UNDERSTAND THE TERMS AND CONDITIONS OF THE PROMOTIONAL CHECKS AND COMPLETELY UNDERSTAND THE TERMS "1ST LINE SALE" AS DEFINED ABOVE.

Initial _____

Initial _____

I understand that the Book and Go-RainbowRhodes Program and the gift program are transaction separate and apart from the purchase of my Rainbow cleaning system and have no bearings on the validity of any "retail installment agreement" or other contract signed in the connection therewith. I fully understand that I am obligated to pay my monthly payments whether or not I earn the separate items offered by the special. I must honor the terms of my "retail installment agreement," if I choose to do the Book and Go-RainbowRhodes Program, I understand the promotions earned will be forwarded to the finance company on my behalf.

I am responsible for ALL sales taxes and interest (government taxes, sales tax, gift tax or any interest accrued.) If at any time this program is changed, I am not eligible to switch programs. If a gift offered is no longer available, it may be replaced with one of equal value. I understand that the "gift" Program consists of extra accessories that may only be obtained through separate purchase or by completing the required shows. These attachments include but are not limited to Aquamate, Rainjet, Minijet, Rainbowmate, any fragrance/disinfectant, and/or supplies sold separately.

BY INITIALING, I AM STATING THAT I FULLY UNDERSTAND THAT WHETHER OR NOT I DECIDE TO PARTICIPATE IN THE "RainbowRhodes" PROGRAM, IT IS MY RESPONSIBILITY TO PAY FOR MY RAINBOW SYSTEM.

Initial _____

Initial _____

This agreement superseded any/all other agreements and constitutes the entire and only agreement between parties. Other than your original purchase of the Rainbow, which is your responsibility to pay.

By signing below, I am stating that I have read and fully understand all the information contained in this agreement and I have waived any and all rights to claim otherwise... at any point and time... ever!

Print Name: _____ Date: _____ Print Name: _____ Date: _____

Sign: _____ Sign: _____

Date of Sale ___/___/___

45 Day Incentive ___/___/___

180 Day Incentive ___/___/___

Qualification & Guidelines continued...

Initial: _____ 1. **Homeowner only.** Both People must be between the ages of 21-65. **Note-Mobile homes qualify only if located & affixed on their own property. (Don't cheat, we check public records.)**

Initial: _____ 2. **Quality homes that are fully furnished.** No apartments, duplexes, or neglected homes. Homes must be in nice livable conditions (not under current reconstruction/remodel.) Homes must have electric and running water. No hoarders, vans down by the river, RV's, empty houses or homes multi-family or "roommate" situations.

Initial: _____ 3. Marketing territory is within 75 miles of Batesville, MS

Initial: _____ 4. **Must be couples.** Married or living together and romantically involved. Both must attend and politely participate in the show. Rude or discourteous situations will not qualify as a showing. Must be gainfully full-time or comfortably retired. Must not be under current layoff or unemployment within the household. Must have verifiable legal income.

Initial: _____ 5. **No third party shows.** All referrals must be family or personal friends. They must not have seen a demo in the last 5 years or currently own a Rainbow that is less than 8 years old.

Initial: _____ 6. **No group shows.** Must be shown in the home they currently own and occupy. All demos must be full demos and all attachments must be shown.

Initial: _____ 7. Referrals must speak, fully understand, and communicate in English. Must be an US citizen with Social Security numbers.

Initial: _____ 8. Rainbow reserves the right to refuse a show or request a replacement show if it fails to meet any of the above qualifications. Please make sure your shows are qualified before scheduling. This is your responsibility.

Initial: _____ 9. In the event rainbow reschedules, you will receive automatic credit for that show, provided- and only if the number of reschedules on your end does not equal or exceed the number on our End, and the considered showing met the "qualified showing" standard. Auto credit will only be calculated upon completion of all remaining shows on your program. In the event your auto credit ends up being run a different day, it still only counts as one showing, not two. Wait list shows do not qualify for this rule.

Initial: _____ 10. All demonstrations must be booked through rainbowrhodes.com and not through dealers. Any demonstrations booked through the dealer will not count towards your program. Any questions or concerns with the program must be asked and answered through the office at rainbowrhodes.com

Initial: _____ 11. Any shows that do not meet the above qualifications will only count if they result in a NET sale.

By signing below, I am stating that I fully understand the qualifications and guidelines as they apply to a referral and that any demo that does not meet the criteria above will not count towards my RainbowRhodes Program.

Sign HERE: _____ Date _____

Sign HERE: _____ Date _____

